

EARN A SHAKLEE BONUS EACH MONTH

UNIT VOLUME													
\$10,000													
7,000													
5,000													
4,000													
3,000			EARN CARS AND TRIPS										
2,900													
2,800													
2,700													
2,600													
2,500													
2,400													
2,300													
2,200													
2,100													
2,000 - 20%			DIRECTOR										
1,900													
1,800													
1,700													
1,600													
1,500 - 14%													
1,400													
1,300													
1,200													
1,100													
1,000 - 12%			STAR ASSOCIATE										
900													
800													
700													
600													
500 - 8%			DISTRIBUTOR										
400													
300													
250 - 4%													
100													
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	

Set a P.V. goal at the beginning fo each month. Fill in monthly column amount with PV sold.
YOU MUST HAVE 100 PERSONAL PV TO BE ELIGIBLE TO RECEIVE A BONUS
 Bonus figured on Group Purchase Volume X's percentage

You determine what your Bonus check will be - Example: $500 \times 8\% = \$40$ Bonus for you